

A photograph of two men in a field. The man on the left is younger, with a beard, wearing a plaid shirt and jeans. The man on the right is older, with a grey beard, wearing a straw hat, a blue shirt, and a dark vest. They are both looking at a plant that the younger man is holding. The background shows green foliage and a dirt path.

# THE POWER OF SYNTHETICS

The Safety & Sustainability of Biologicals

VESTARON<sup>®</sup>

# Vestaron is Leading a Peptide-based Insecticide Revolution in Crop Protection

We are committed to providing growers with novel, effective chemistries that address proven neuromuscular targets. Our peptides overcome existing resistance issues while offering a desired safety profile for workers, beneficials, and the environment.





# Our Revolution Is Needed



Synthetic chemical pesticides may provide good efficacy, but can also have downsides:

- Environmental damage
- Harm to beneficial insects
- Safety issues for consumers and field labor



Growing difficulties in commercializing new chemical active ingredients:

- Rising development costs
- Late-stage failures
- Increasing regulatory hurdles



Existing solutions are facing resistance challenges resulting in fewer insect control solutions for growers:

- Vestaron is overcoming these challenges with new revolutionary peptide-based insecticide solutions

# Corporate Profile

- >90 Employees
- Incorporated in 2005
- Headquarters in RTP, NC
- Research site in Kalamazoo, MI
- Backed by leading AgTech and Life Science investors



anterra capital

ARGONAUTIC

CGC  
Global Grain Company

CULTIVIAN  
SANDBOX

Endeavor 8

FORTISTAR  
SUSTAINABLE PERFORMANCE

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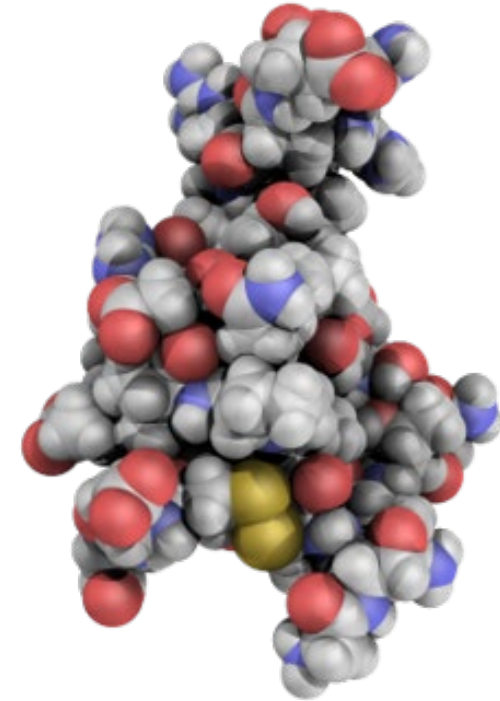




# THE SCIENCE

# Peptides – What are they?







- Peptides are very **small proteins**.
- They are short, linear sequences of amino acids, one of the main building blocks of life.
- Peptides are present in all living organisms.
- Vestaron's SPEAR® insecticide has a specific amino acid sequence and shape giving it unique insecticidal properties.
- Peptides break down into amino acids.

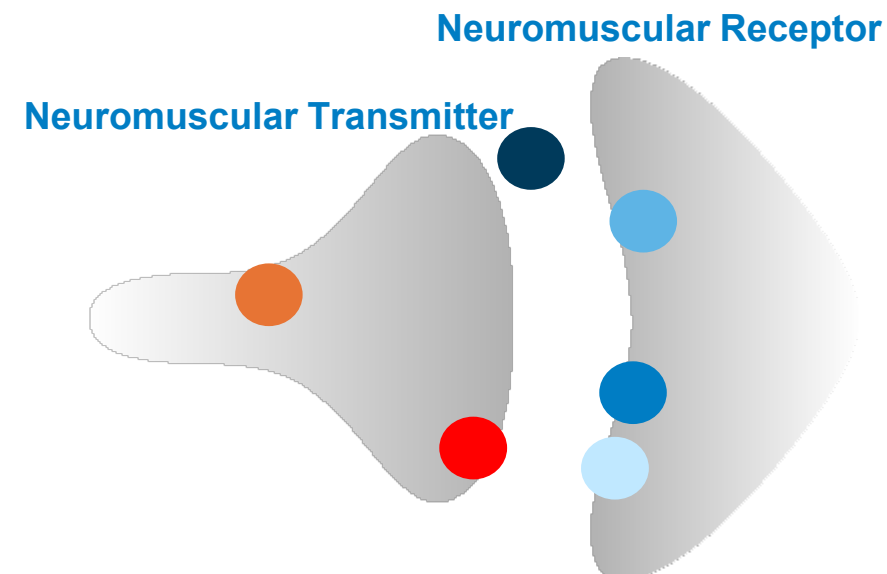


SPEAR contains the peptide:  
Omega/Kappa Peptide  
MW 4,571  
Inhibitory Cystine Knot (ICK) Peptide

# Vestaron's Peptide Focus

Focused on the 6 most frequently targeted neuromuscular receptors in insects

<u>Receptor Type</u>	<u>Insecticide Target Site</u>	<u>Vestaron Presence</u>
Nicotinic Acetylcholine Receptor	Neonicotinoids, Spinosyns	 
Acetyl Cholinesterase	Carbamates, Organophosphates	
Voltage Gated Sodium Channel	Pyrethroids, DDT, Oxadiazines	 
Ryanodine Receptor	Diamides	
Glutamate Gated Receptor	Avermectins, Milbemycins	
Gaba Gated Receptor	Cyclodienes, Fiproles	



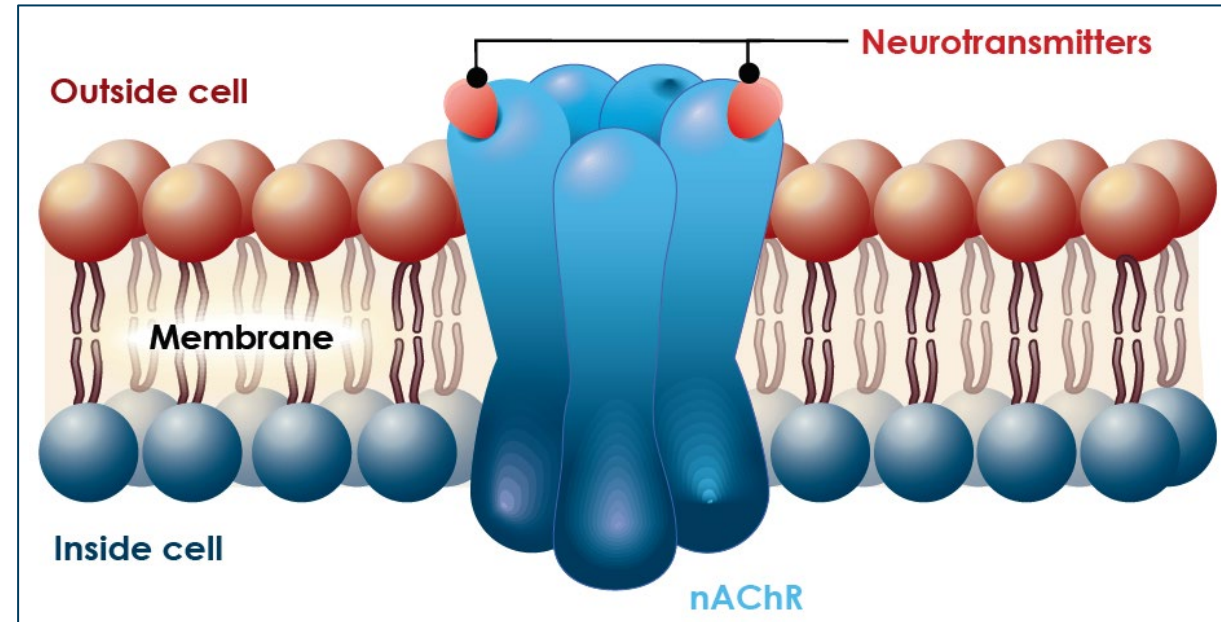
## **SPEAR® Attributes:** Target site specificity

- New IRAC Group 32
- Unique binding site
- SPEAR controls insects that are resistant to Diamides, Spinosins, and Neonicotinoids

# Spear Mode of Action

## Target site specificity

- Nicotinic Acetylcholine Receptor Allosteric Modulators - Site II
- Binding site different from spinosyns and neonicotinoids
- Awarded new IRAC Group 32 in Nov 2018
- The 14<sup>th</sup> neuromuscular IRAC group
- Unique binding site allows Spear to control insects resistant to diamides, Spinosins, and neonicotinoids







# THE PORTFOLIO

# Vestaron family of products

**SPEAR<sup>®</sup>→LEP**



Specialty crops

**SPEAR<sup>®</sup>→RC**



Row crops

**SPEAR<sup>®</sup>→T**



Soft-bodied insects  
Contact activity

**LEPROTEC<sup>®</sup>**



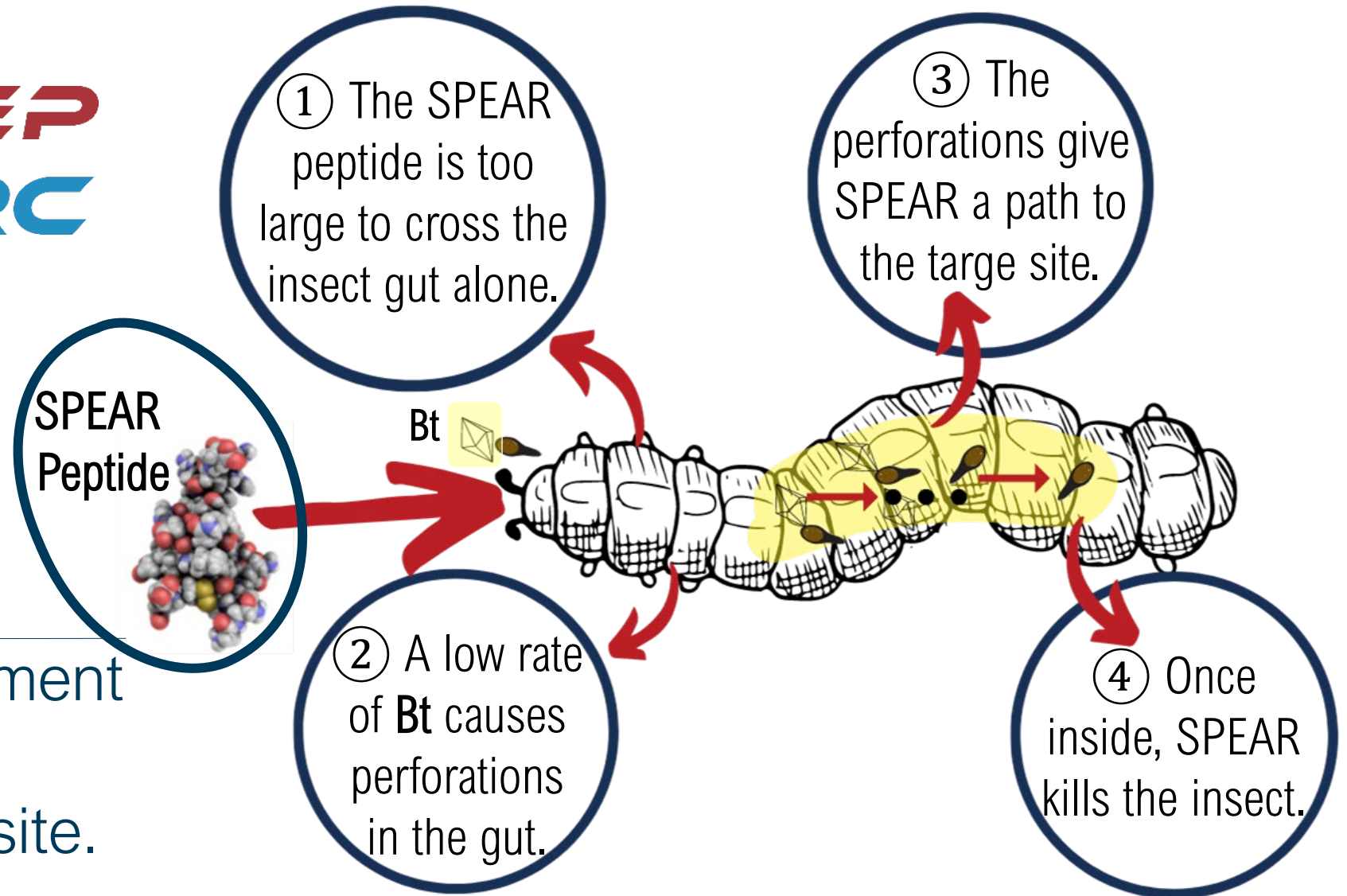
Liquid Btk  
facilitator

# Bt is a facilitator to improve bioavailability when ingested

**SPEAR<sup>®</sup> LEP**  
**SPEAR<sup>®</sup> RC**





## Ingestion

Bt facilitates the movement of SPEAR to the neuromuscular target site.





# Current Product Portfolio

	DESCRIPTION	RECEPTOR	IRAC CODE (MOA)	ROUTE OF ENTRY	PESTS	CROPS	US LAUNCH	CANADA LAUNCH	POTENTIAL EU FULL LAUNCH
	Vestaron's leading bioinsecticide product family targeted to Lepidopteran pests in high-value field crops/row crops and soft-bodied insects/mites in greenhouse/field applications	Nicotinic Acetylcholine Receptor	32	Oral Ingestion	Lepidoptera (e.g. Caterpillars, Loopers, Worms)	Fruits Vegetables Nuts	2020	Registered 2023	2026
						Row Crops (eg. Soy, Cotton, Rice)	2023		
				Topical Contact	Soft-Bodied Insects & Mites (e.g. Thrips, Aphids)	Greenhouse Field Orchard	2020	Registered 2023	
	Vestaron's next bioinsecticide to provide a rotation partner for Spear-Lep		TBD	Oral Ingestion	Lepidoptera (e.g. Caterpillars, Loopers, Worms)	Fruits Vegetables Nuts	2024		2027

# SPEAR<sup>®</sup>T



## Registered Crops:

- APPLES
- BRASSICAS
- BULB & TUBER CROPS
- BUSH & CANE BERRIES
- CITRUS
- CUCURBITS
- FRUITING VEG
- GRAPES
- HOPS
- LEAFY VEG
- LEGUMES
- ONIONS
- PEAR
- STONE FRUIT
- STRAWBERRY
- TOBACCO
- TREE NUTS
- HEMP
- ORANAMENTALS

## **Packaging Specifics:**

- Package size of Spear T = 1 gallon
- Case configuration = 4 X 1 gallon
- Does not need Bt/ contact activity only

## Profile:

TARGET	RATE	SURFACTANT	PHI	REI	MRL	IRAC GROUP	CATEGORY
Aphids Whitefly Thrips Mites Spotted wing Drosophila	1-3 gallon per acre	Use with a NIS or spreader/ sticker at 0.125% v/v	0-day	4-hr	Exempt	New MOA IRAC Group 32	Insecticide

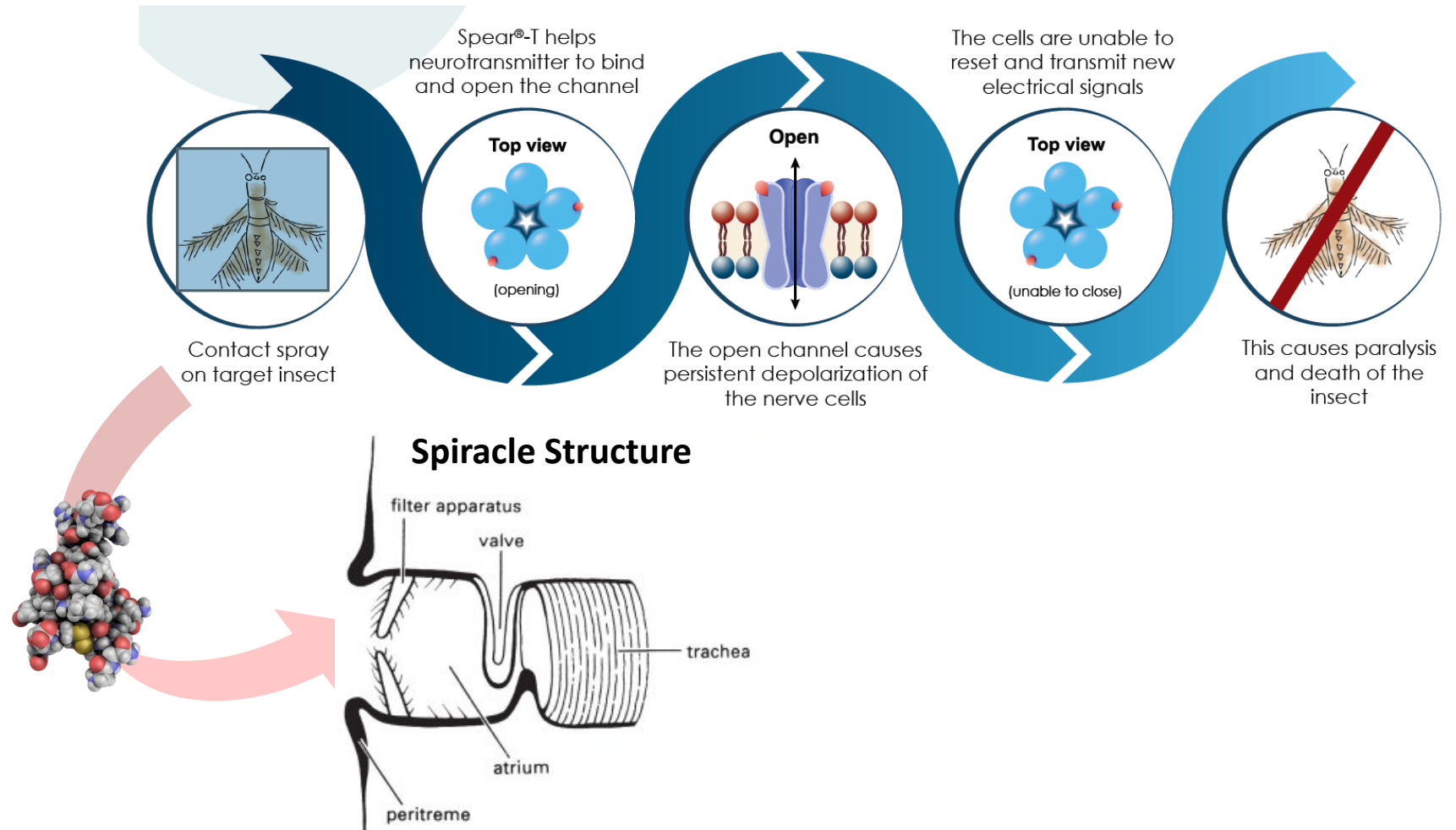
# SPEAR® T: Route of Entry Through Contact

Contact activity result when SPEAR enters the insect through the spiracles. This **does not** require the use of Bt.

**SPEAR® T**

## Soft Body Insects:

- Mites
- Whiteflies
- Thrips
- Others (see label)







## USE SPEAR®-T LIQUID CONCENTRATE ON THE FOLLOWING CROPS: GREENHOUSE AND NURSERY USES

### FIELD USES

Crops	Insect/Mite Pests
<b>Field Vegetables:</b> <b>Vegetable, Root and Tuber (Group 1)</b> , such as Beet, Carrot, Potato, Radish, Sugarbeet <b>Vegetable, Bulb (Group 3)</b> , such as Garlic, Leek, Onion (Green and Bulb) <b>Vegetable, Leafy Except Brassica (Group 4)</b> , such as Celery, Endive, Lettuce, Parsley, Spinach <b>Vegetable, Brassica Leafy (Group 5)</b> , such as Broccoli, Brussels Sprouts, Cabbage, Cauliflower, Chinese Cabbage, Collards, Kale, Kohlrabi, Mustard Greens <b>Vegetable, Legume (Group 6)</b> , such as Bean, Lentil, Pea, Soybean <b>Vegetable, Fruiting (Group 8)</b> , such as Eggplant, Pepper, Tomato <b>Vegetable, Cucurbit (Group 9)</b> , such as Cucumber, Melon, Squash, Watermelon	<b>Plant-feeding Mites</b> , such as Broad Mite, Lewis Mite, Twospotted Spider Mite <b>Psyllids</b> , such as Potato Psyllid <b>Thrips</b> , such as Onion Thrips, Tobacco Thrips, Western Flower Thrips <b>Whiteflies</b> , such as Sweetpotato Whitefly
<b>Field Fruit and Berries:</b> <b>Fruit, Citrus (Group 10)</b> , such as Grapefruit, Lemon, Lime, Orange <b>Fruit, Pome (Group 11)</b> , such as Apple, Pear <b>Fruit, Stone (Group 12)</b> , such as Cherry, Nectarine, Peach, Plum, Prune <b>Berry (Group 13)</b> , such as Blackberry, Blueberry, Grape, Raspberry, Strawberry	<b>Plant-feeding Mites</b> , such as Broad Mite, Citrus, Rust Mite, Twospotted Spider Mite <b>Psyllids</b> , such as Asian Citrus Psyllid, Pear Psylla <b>Spotted-wing Drosophila</b> <b>Thrips</b> , such as Western Flower Thrips
<b>Tree Nuts (Group 14-12)</b>	<b>Plant-feeding Mites</b> , such as Broad Mite, Twospotted Spider Mite
<b>Hemp</b>	<b>Aphids</b> , such as Cotton/Melon Aphid, Green Peach Aphid <b>Plant-feeding Mites</b> , such as Broad Mite, Twospotted Spider Mite <b>Thrips</b> , such as Onion Thrips, Tobacco Thrips, Western Flower Thrips
<b>Hops</b>	<b>Plant-feeding Mites</b> , such as Broad Mite, Lewis Mite, Twospotted Spider Mite
<b>Tobacco</b>	<b>Aphids</b> , such as Green Peach Aphid <b>Thrips</b> , such as Tobacco Thrips

### Insect/Mite Pests

such as Green Peach Aphid, Cotton/Melon Aphid  
**Plant-feeding Mites**, such as Broad Mite, Lewis Mite, Twospotted Spider Mite  
**Spotted-wing Drosophila**  
such as Onion Thrips, Tobacco Thrips, Western Flower Thrips  
**Whiteflies**, such as Greenhouse Whitefly, Sweetpotato Whitefly

### Crops

**Field Vegetables:**  
**Vegetable, Root and Tuber (Group 1)**, such as Beet, Carrot, Potato, Radish, Sugarbeet  
**Vegetable, Bulb (Group 3)**, such as Garlic, Leek, Onion (Green and Bulb)  
**Vegetable, Leafy Except Brassica (Group 4)**, such as Celery, Endive, Lettuce, Parsley, Spinach  
**Vegetable, Brassica Leafy (Group 5)**, such as Broccoli, Brussels Sprouts, Cabbage, Cauliflower, Chinese Cabbage, Collards, Kale, Kohlrabi, Mustard Greens  
**Vegetable, Legume (Group 6)**, such as Bean, Lentil, Pea, Soybean  
**Vegetable, Fruiting (Group 8)**, such as Eggplant, Pepper, Tomato  
**Vegetable, Cucurbit (Group 9)**, such as Cucumber, Melon, Squash, Watermelon

**Field/Nursery Flowers and Ornamental Plants**, such as Bedding Plants, Container Stock, Cut Flowers, Ornamental Flowers, Ornamental Plants

**Field Herbs and Mint (Group 25)**, such as Basil, Chive, Cilantro, Dill, Mint, Parsley, Rosemary, Sage,

**Field Fruit**  
**Fruit, Citrus (Group 10)**, such as Grapefruit, Lemon, Lime  
**Fruit, Stone (Group 12)**, such as Cherry, Nectarine, Peach, Plum, Prune  
**Berry (Group 13)**, such as Blackberry, Blueberry, Grape, Raspberry, Strawberry

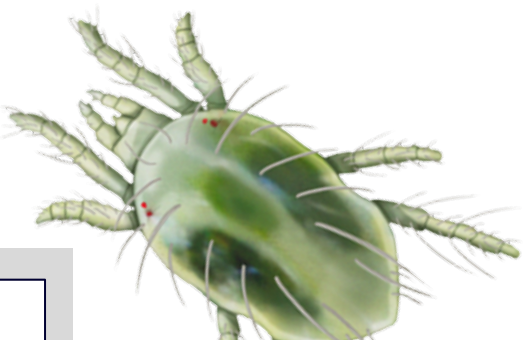
### Field Tobacco

20 minutes.  
then continue

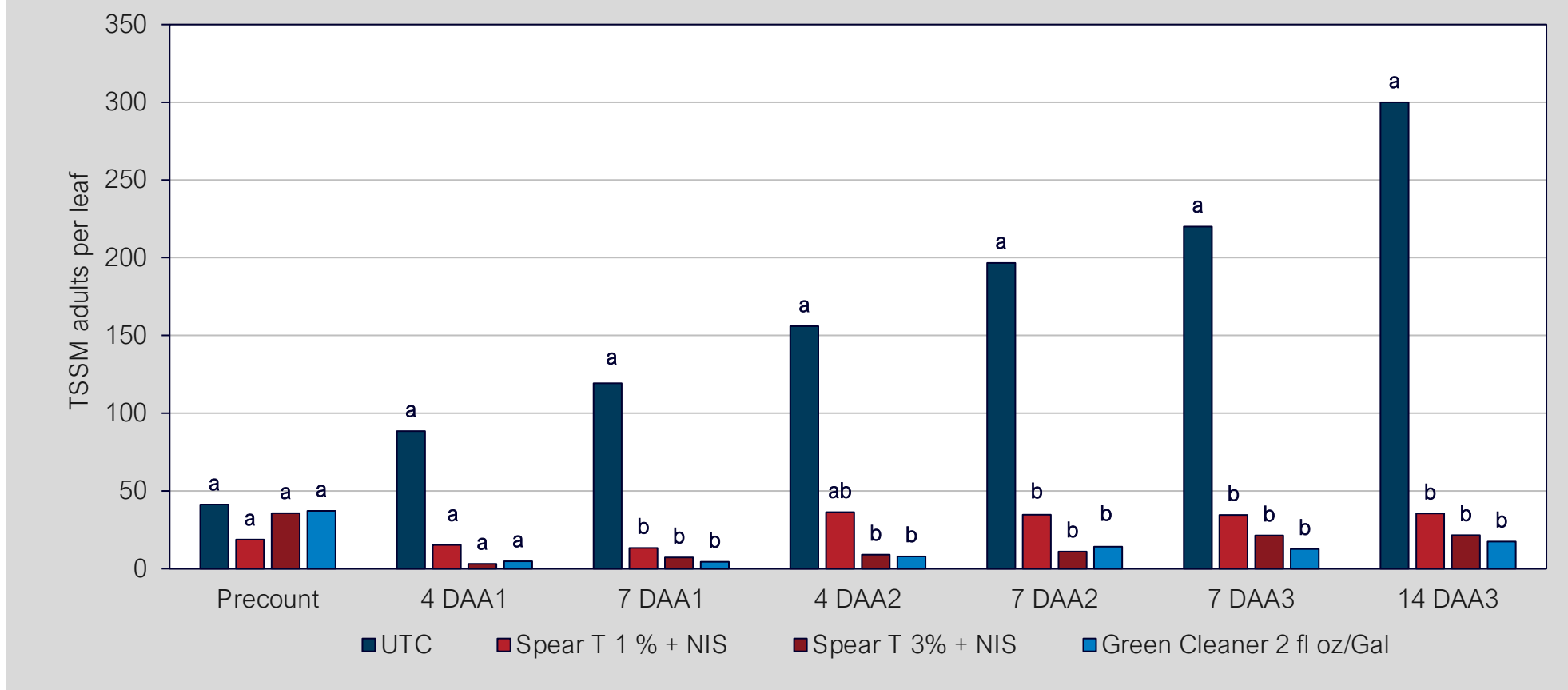


# SPEAR-T PERFORMANCE

# Twospotted Spider Mite in GH Hemp



TSSM adult population after application



**Trial Outcomes**

- Spear-T @ 1 and 3 % reduced the number of TSSM adults in this trial
- Mite counts at end of the 5-week trial (14 DAA3) showed equal performance by Spear-T and Green Cleaner

## Trial Summary

**Design:**

- RCBD
- 5 replicates

**Treatments:**

- Spear T @ 1 and 3 gal/100 gal
- Green Cleaner (soybean oil, EPA exempt) @ 2 fl oz/gal

**Applications:**

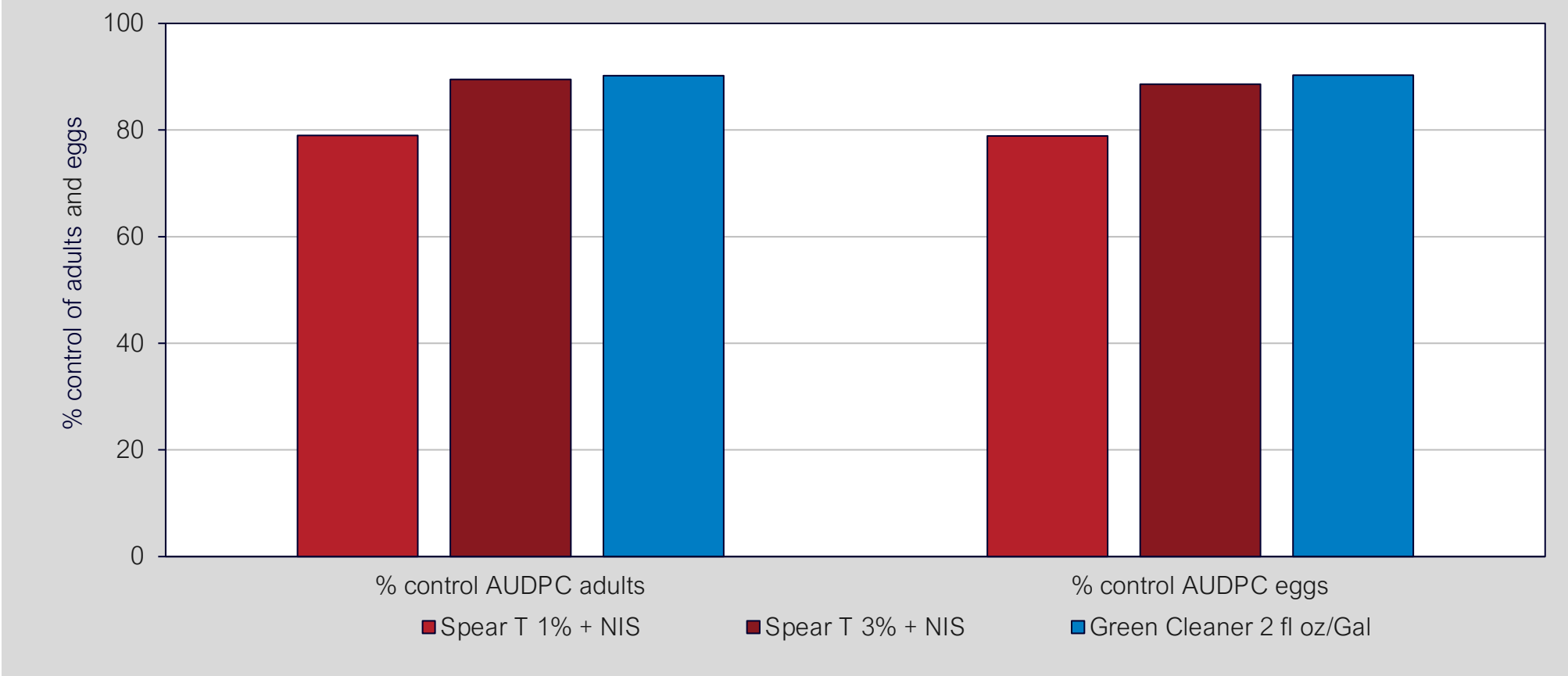
- 3 at 7-day intervals
- Spray volume 30 gal/A
- 0.125% NIS (Preference)



# Twospotted Spider Mite in GHHemp



Control of TSSM relative to untreated



**Trial Outcomes**

- Spear-T @ 1 and 3% demonstrated similar performance to Green Cleaner in percent control compared to the UTC

## Trial Summary

**Design:**

- RCBD
- 5 replicates

**Treatments:**

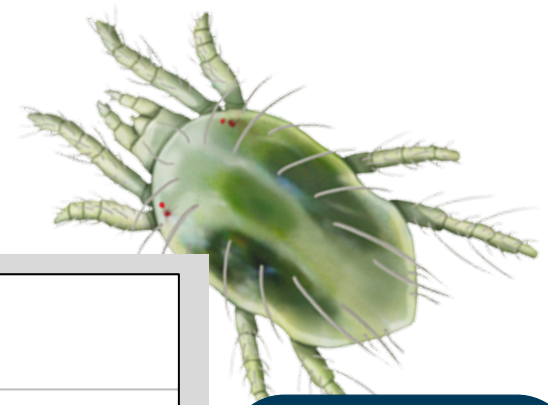
- Spear T @ 1 and 3 gal/100 gal
- Green Cleaner (soybean oil, EPA exempt) @ 2 fl oz/gal

**Applications:**

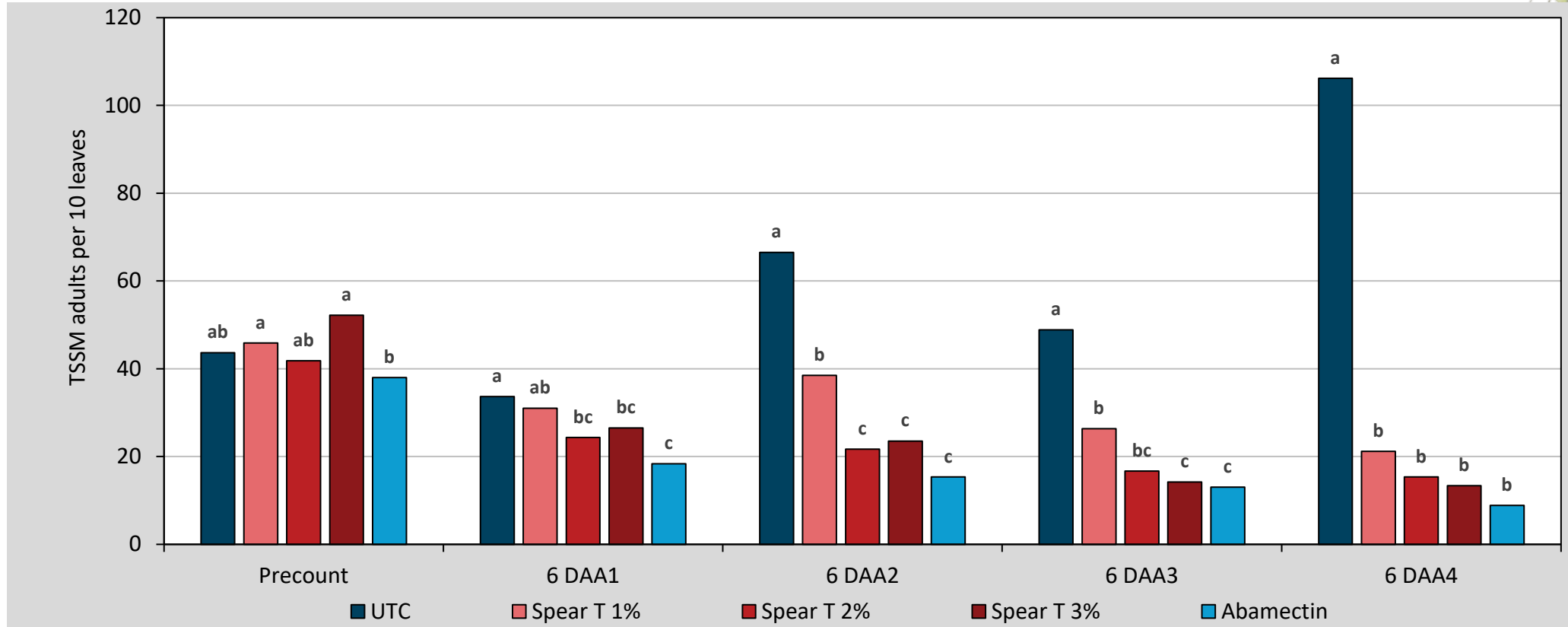
- 3 at 7-day intervals
- Spray volume 30 gal/A
- 0.125% NIS (Preference)



# Twospotted Spider Mite in GH Tomato



TSSM adult population after application



## Trial Outcome

- Spear-T @ 2-3% provided control equivalent to the commercial standard on all rating dates against TSSM eggs

## Trial Summary

### Design:

- RCBD
- 6 replicates
- 10 plants/plot

### Treatments:

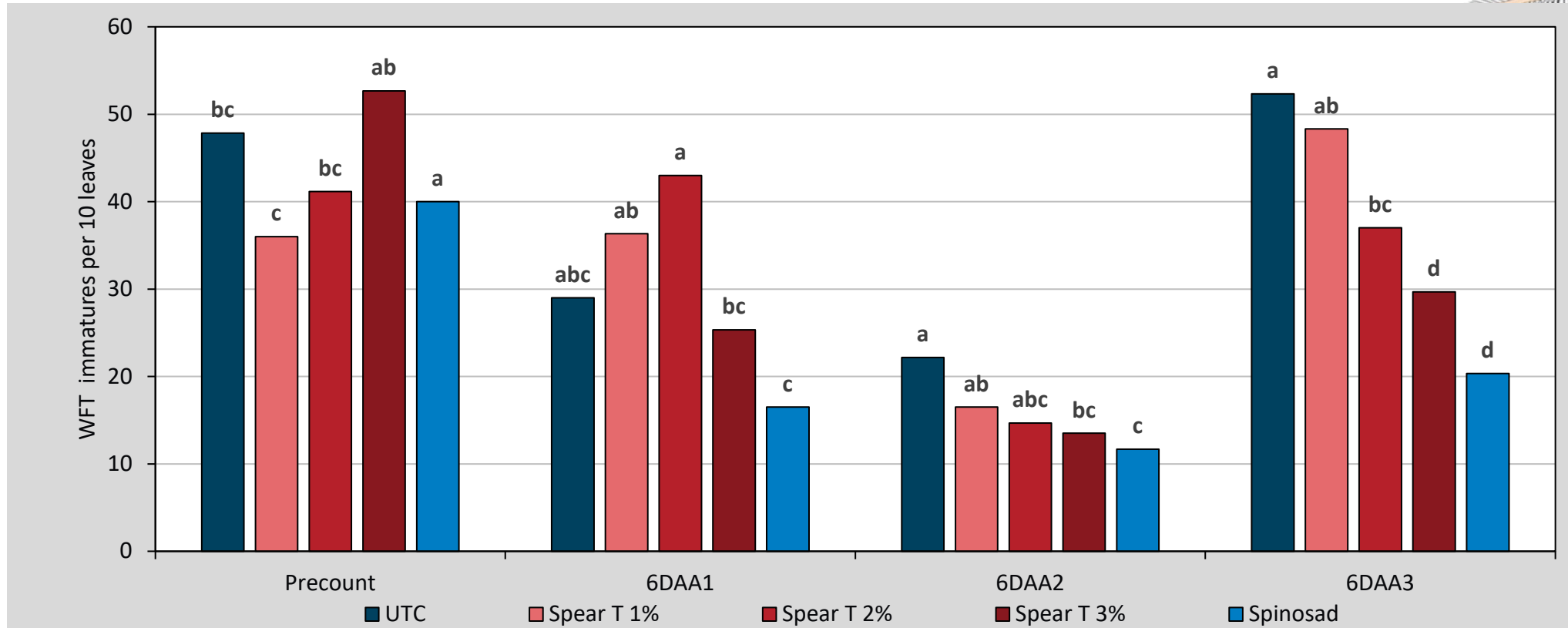
- Spear T @ 1, 2, 3 gal/100 gal
- Abamectin (Avid 0.15 SC) @ 3.8 fl oz/100 gal

### Applications:

- 4 at 7-day intervals
- No surfactant added
- Spray volume 100 gal/A

# Western Flower Thrips in GH Tomato

WFT immature population after application



## Trial Outcome

- Spear T @ 3% concentration provides control equivalent to Spinosad against WFT immatures

## Trial Summary

### Design:

- RCBD
- 6 replicates
- 10 plants/plot

### Treatments:

- Spear T @ 1, 2, 3 gal/100 gal
- Spinosad (Success) @ 6.4 fl oz/100 gal

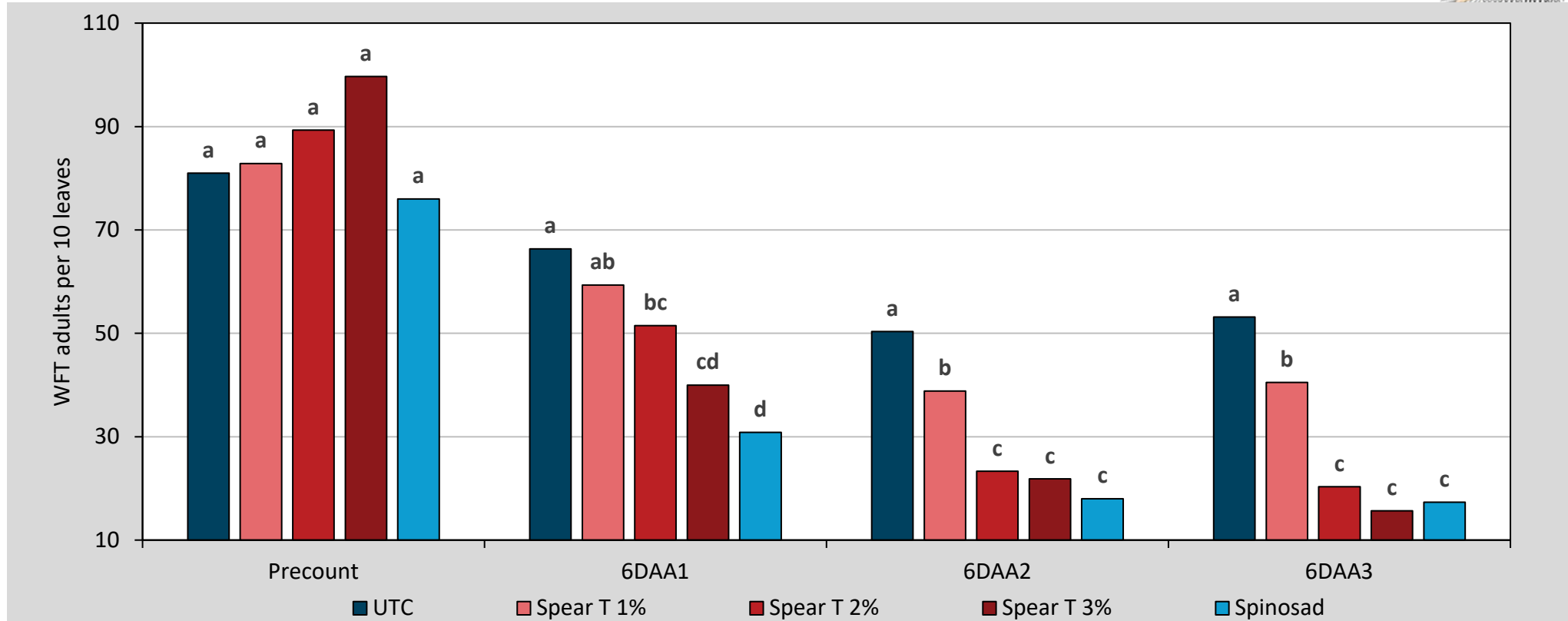
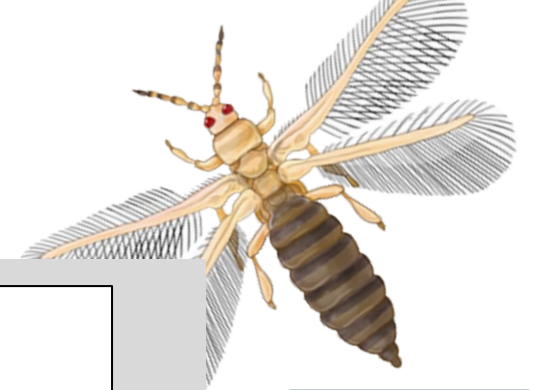
### Applications:

- 4 at 1-wk-intervals
- No surfactant added
- Spray volume 100 gal/A



# Western Flower Thrips in GH Tomato

WFT adult population after application



## Trial Outcome

- Spear T @ 2-3% provides control equivalent to Spinosad against WFT adults

## Trial Summary

### Design:

- RCBD
- 6 replicates
- 10 plants/plot

### Treatments:

- Spear T @ 1, 2, 3 gal/100 gal
- Spinosad (Success) @ 6.4 fl oz/100 gal

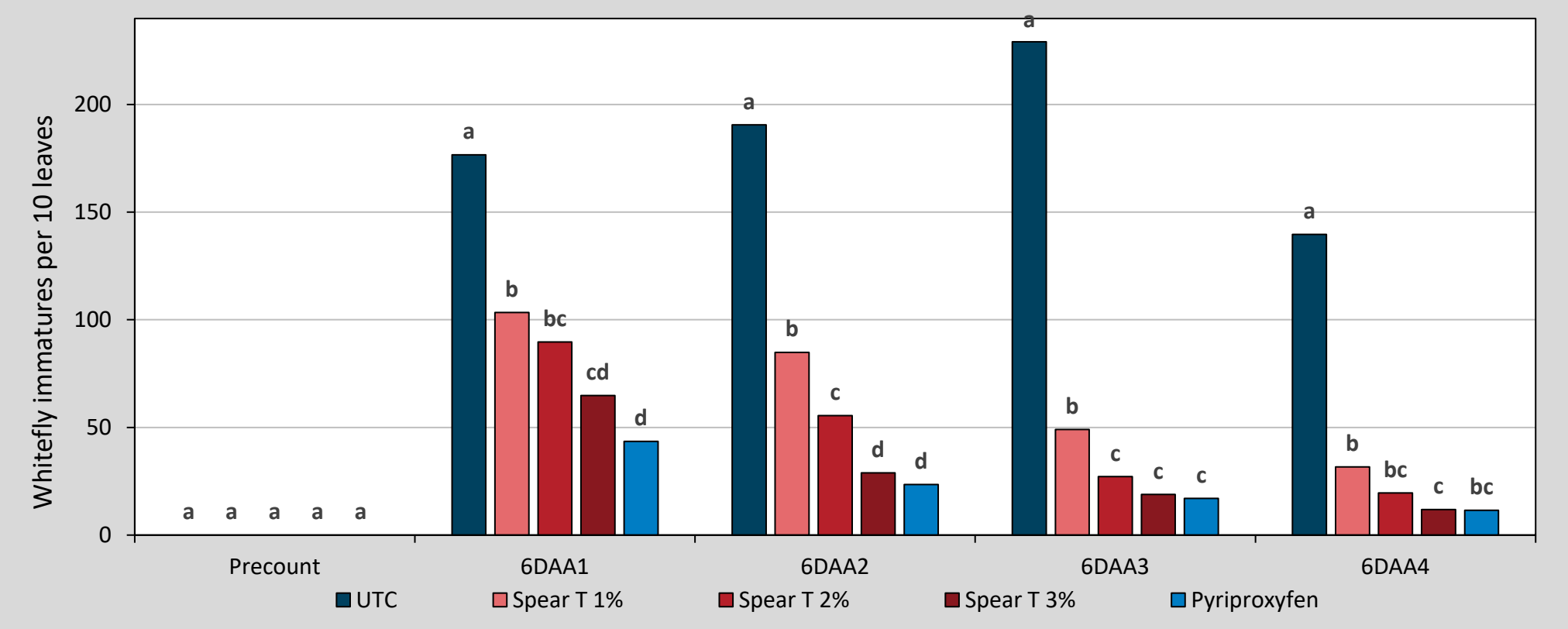
### Applications:

- 4 at 1-wk-intervals
- No surfactant added
- Spray volume 100 gal/A

# Silverleaf Whitefly in G-Tomato



SLWF immature population after application



**Trial Outcome**

- Spear T at 2-3% provides control equivalent to the commercial standard against whitefly immatures

## Trial Summary

**Design:**

- RCBD
- 6 replicates

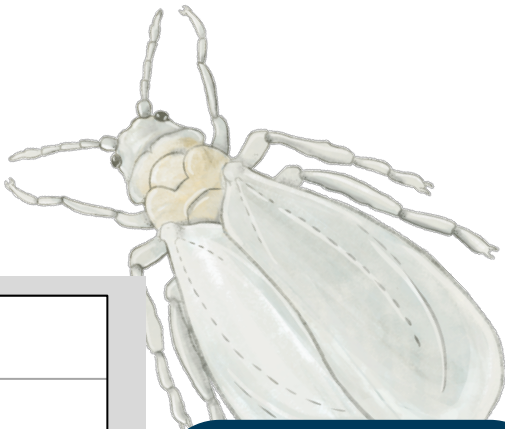
**Treatments:**

- Spear T @ 1, 2, 3 gal/100 gal
- Pyriproxyfen (Distance)

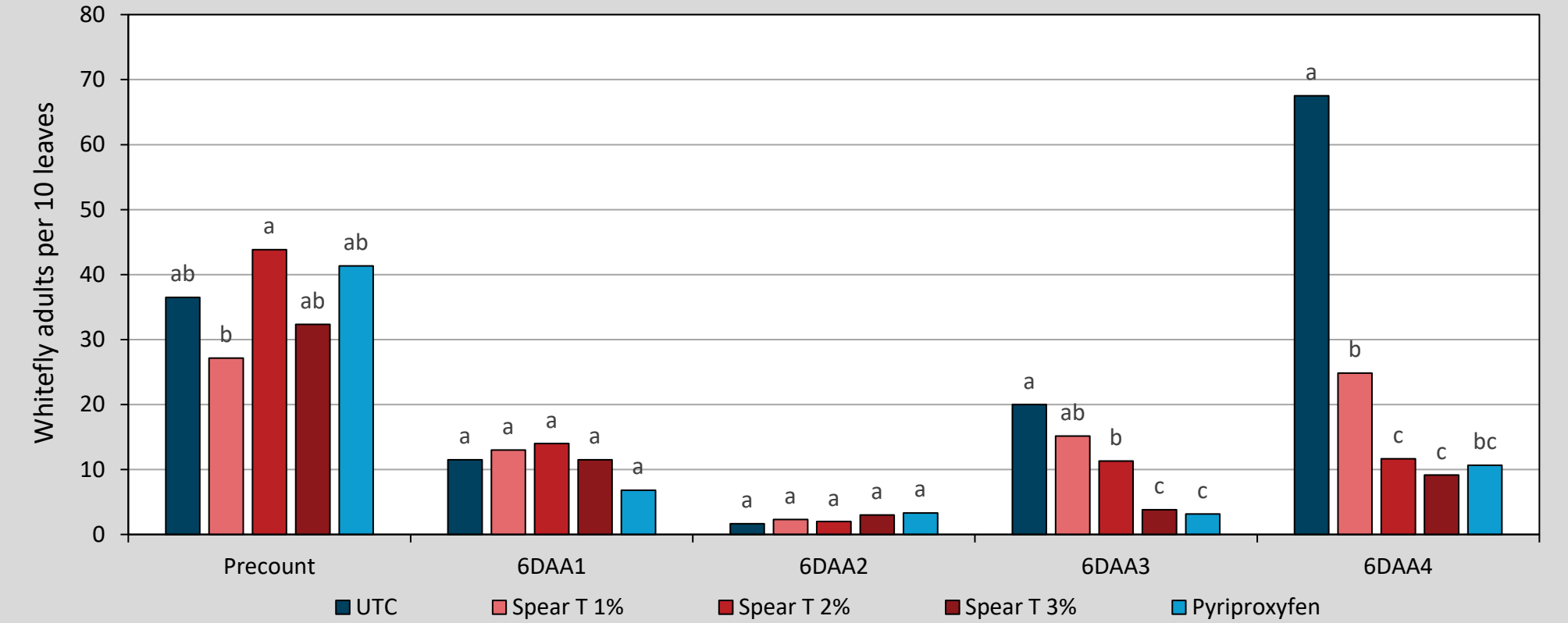
**Applications:**

- 4 at 1-wk intervals
- No surfactant added

# Silverleaf Whitefly in G-Tomato



SLWF adult populations after application



**Trial Outcome**

- Spear T at 2-3% provides control equivalent to the commercial standard against whitefly adults

## Trial Summary

**Design:**

- RCBD
- 6 replicates

**Treatments:**

- Spear T @ 1, 2, 3 gal/100 gal
- Pyriproxyfen (Distance)

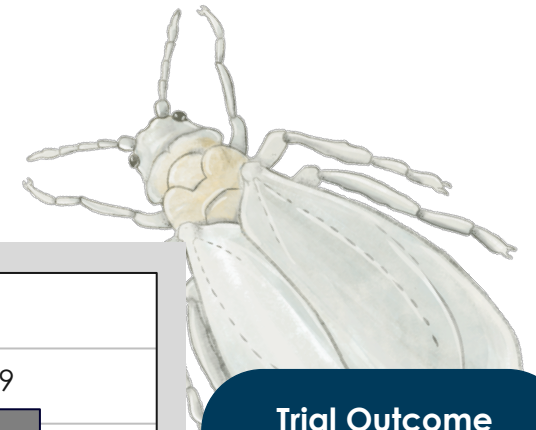
**Applications:**

- 4 at 1-wk intervals
- No surfactant added



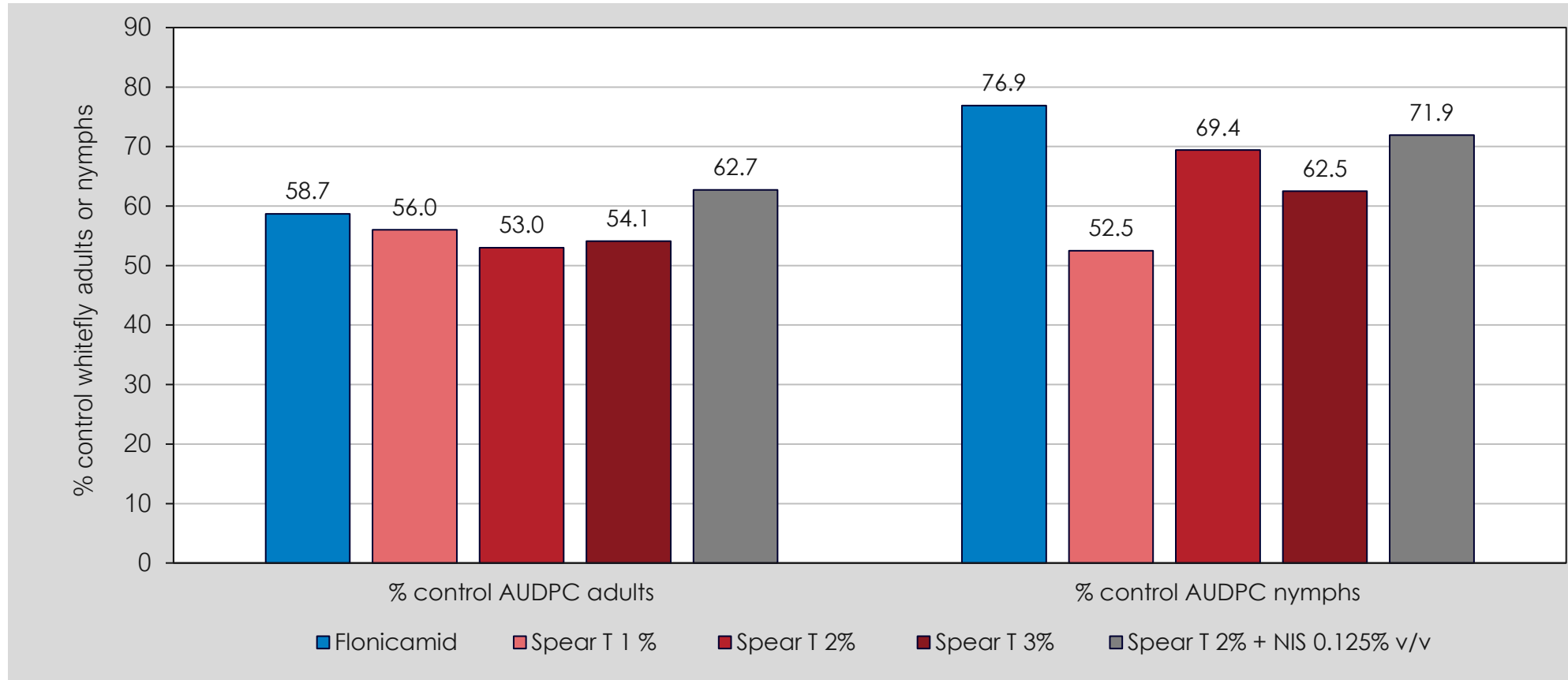
# Silverleaf Whitefly in GH Cucumber

Control of SLWF adults and nymphs



## Trial Outcome

- Including an NIS in a Spear T application increases efficacy against SLWF adults and nymphs



## Trial Summary

### Design:

- RCBD
- 6 replicates

### Treatments:

- Spear T @ 1, 2, 3 gal/100 gal
- Spear T @ 2 gal/100 gal + DW80 NIS @ 0.125% v/v
- Flonicamid (Beleaf 50SG) @ 4.28 oz/acre

### Applications:

- Spear T: 4 at 7-day intervals
- Beleaf: 2 at 7-day intervals
- Rating: count per 5 leaves per plot

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THANK YOU FOR YOUR TIME!

**QUESTIONS?**